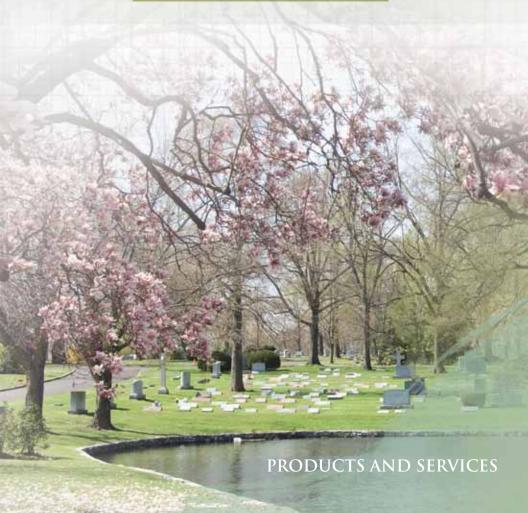


BEAUTY • DIGNITY • SERVICE



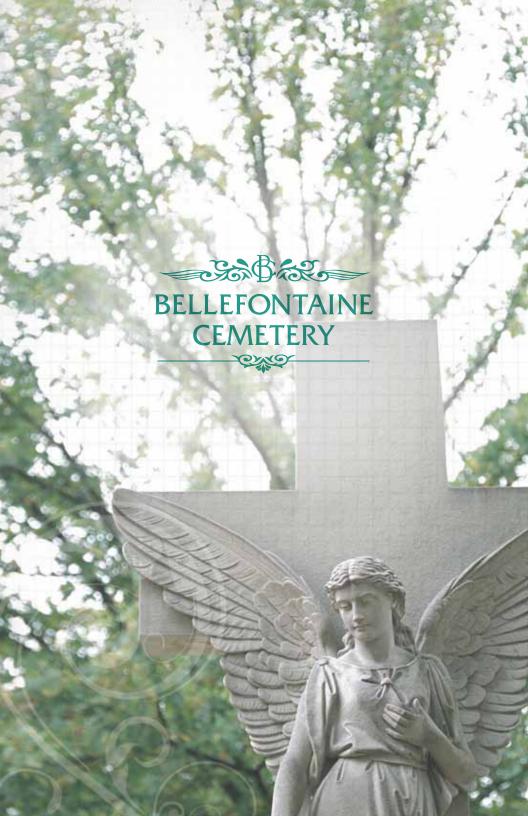


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WHY CHOOSE BELLEFONTAINE?

BEAUTY • DIGNITY • SERVICE

The Trustees of Bellefontaine Cemetery are committed to providing interment space to meet current and future needs while preserving the cemetery's historic and beautiful landscape. This mission compels us to understand and anticipate the needs of our ever-changing community and its attitudes toward death, burial, and commemoration. Bellefontaine offers elegant and innovative interment space including traditional burial, cremation options, and cenotaphs – memorials for those whose ashes have been scattered or bodies donated. We offer a range of prices and styles for each need and budget.

If you have made a decision as to interment preferences, it will help us in choosing which areas to show you. But it is perfectly fine if you have not yet made a decision. We are experienced in explaining all the choices and can help you with your decisions.

Our goal is to make a difficult time and complicated process easier to navigate, and we offer other services to assist you. We design and sell monuments, so when it is time to consider a memorial we can assist you in making the right choice. Our beautiful Hotchkiss Chapel is available for memorial services, and we can arrange floral orders and grave plantings. Lastly, we know one of the most confusing things for customers is understanding the range of costs. Hopefully the enclosed inserts, including "A Short Guide to Costs," will be helpful in answering your questions.

The Bellefontaine staff takes special care to ensure that all receive the best service, assistance, and consideration: listening to each need, answering every question, and understanding what is desired so that we fulfill and surpass your expectations.

A significant part of St. Louis history, Bellefontaine is here for the long term. With a strong endowment and mission, we will be here for your loved ones, providing a beautiful and comforting place to visit in the days, years, and centuries ahead.



OUR MISSION: SERVICE TO ALL

Since 1849, Bellefontaine Cemetery has provided a tranquil, dignified setting in which to commemorate the lives of those who have shaped us, our families, and our city.

We are an active cemetery dedicated to providing service and support to St. Louisans making important decisions about interment and memorialization, for themselves or their loved ones.

With one of the largest cemetery endowments in the nation, Bellefontaine promises exemplary stewardship of our grounds for generations to come.

As a guardian of family and community heritage, Bellefontaine – a nonprofit cemetery open to all – is committed to protecting and celebrating the history of our grounds, our neighborhood, and the city we call home.



Interment Choices

Traditional Burial

Bellefontaine Cemetery has burial lots across our 314 acres, with locations in our newly developed Lakeside Garden, along historically significant Prospect Avenue and in other unique areas of the cemetery.

PROSPECT HEIGHTS



More than 120 family tombs, many of them set on the river bluffs of Prospect Avenue, exhibit the art, architecture, and variety of tomb and monument design for which Bellefontaine is well known. There are still a handful of large family lots available on this lovely winding road.

HISTORIC CENTER: MOUNT REPOSE TO LAVENDER HILL







The historic center of the cemetery was originally enclosed by a winding road called "The Tour" because it was a favored carriage route for visitors. It features a varied landscape with ravines, rolling hills, and a high tree canopy.

LAKESIDE: WILDWOOD VALLEY



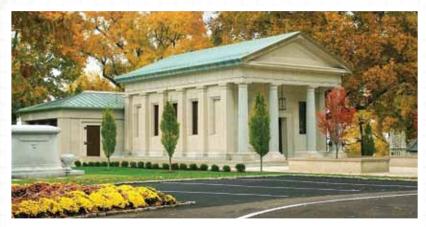


Bellefontaine has two large lakes in Wildwood Valley – Cascade and Cypress – that are lovely in all seasons. To make this landscape something truly special, Bellefontaine has hired a renowned landscape architect to create a landscape design for the entire area.

CREMATION OPTIONS

Choosing a niche in the newly constructed open-air Lakeside Columbarium provides families with a serene and dignified setting for reflection, while the Hotchkiss Chapel Columbarium offers indoor comfort and a historic setting. Other options range from a cremation bench or boulder or the ground interment chosen by families in Bellefontaine for more than 160 years.

HOTCHKISS CHAPEL COLUMBARIUM







Built in 1909, the chapel was renovated in 2009, and a columbarium was added at the rear. This light, airy room connected to the chapel contains 660 wood and glass front niches.

LAKESIDE PLAZA COLUMBARIUM





Nestled between Cascade Lake and Cypress Lake in Wildwood Valley, with a stream flowing through and circling its plaza, Bellefontaine's new Lakeside Columbarium has 395 niches in its circular limestone walls. Traditional interment, cremation benches, boulders, and cenotaphs round out options in the Lakeside area.

CENOTAPH MEMORIALS

Should you choose to bury your loved one elsewhere, or to scatter his or her cremated remains at a site of personal significance, you may elect to honor him or her with a cenotaph – a memorial established in his or her honor – at Bellefontaine. This may be in the form of a monument, tree, boulder, fountain, or garden.

MONUMENT DESIGN AND PURCHASE

Thousands of unique memorials mark the grounds of Bellefontaine; these memorials honor individuals and families with dignity, character, and art. We can design memorials ranging from flat tablets to 20-foot obelisks to animal and angel statues, with the option to create anything a family desires.

Additional Services

Just as Bellefontaine takes pride in keeping the cemetery grounds beautiful, many of our families take pride – and comfort – in caring over the years for their family's memorials. The perpetual care included in the purchase of a lot only covers a portion of the cost of maintaining the grounds, basically lawn care and road maintenance. Bellefontaine offers families the option of setting aside additional funds up front for special maintenance of their lots over time, including care of monuments (which are family property) or special landscaping. Alternatively, upon request, we will clean and reset monuments, or provide extra landscaping services: planting trees, flowers, or ground covers as appropriate and in keeping with the grounds.



MONUMENT CLEANING

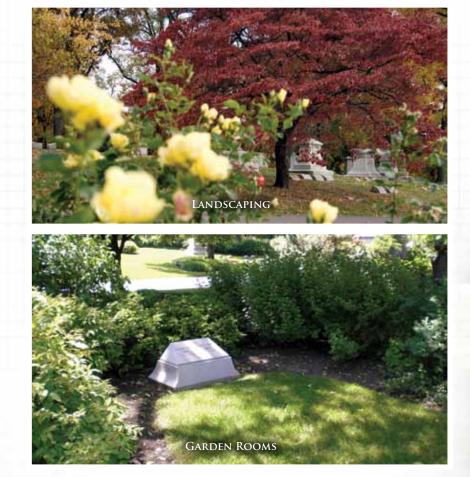
Every family monument is part of the Bellefontaine history and, as such, is treated with great care. However, upon purchase, we recommend consideration of long-term care. Depending on the type of stone, weather, and light, cleaning may be needed every five to 20 years. We have many years of experience with cleaning and restoration, avoid harsh chemicals, and provide necessary services at a reasonable cost.





LANDSCAPING AND SEASONAL ENHANCEMENT

Many families have specific requests for honoring their family members with enhanced lot care. For more than 100 years, ivy graves were popular. Upon request we will add ground cover or perennial flowers to a grave, or create a "garden room" on a family lot with ornamental trees and bushes. On a holiday, or any day, we can place wreaths or bouquets at the site.



MEMORIAL SERVICES AND SPECIAL EVENTS

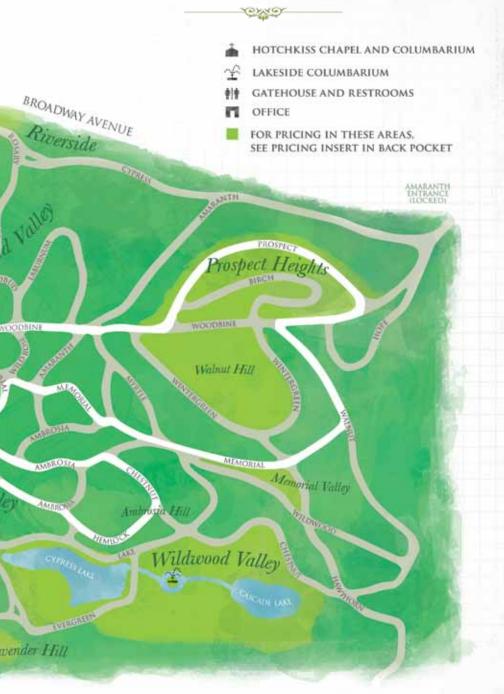
The Hotchkiss Chapel is available for memorial and funeral services and for gatherings before or after services. Its distinctive character adds an air of stately grace and elegance to any event. The intimate interior seats 75 people. Both the chapel and the Lakeside Plaza are also available for other events such as concerts, weddings, private dinners, and meetings. Bellefontaine staff expertly assist with the details, including caterers, florists, and musicians.

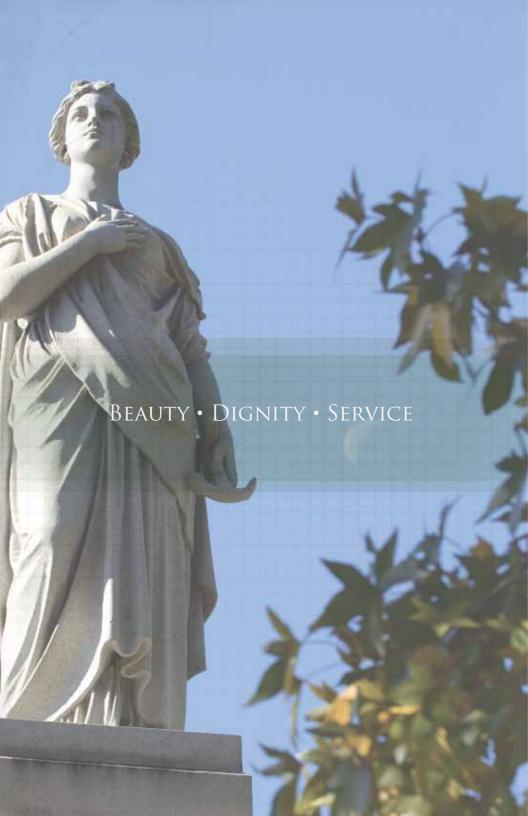


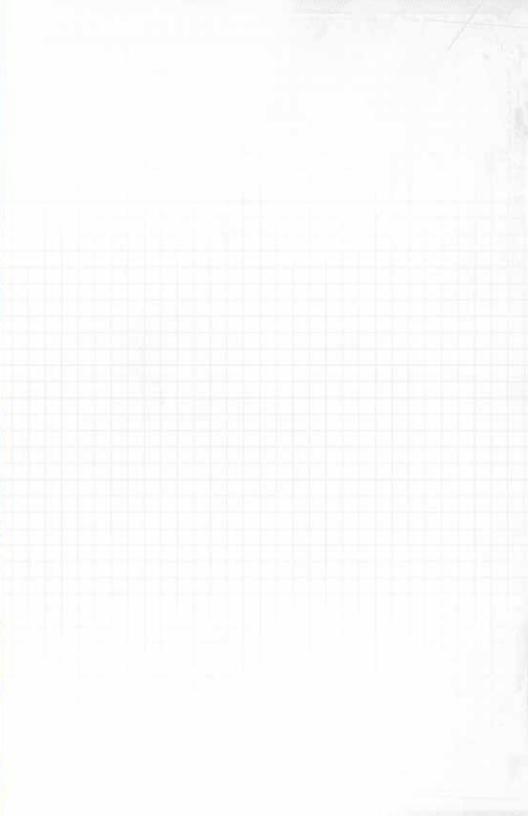


MAIN GATE

MAP OF HISTORIC BELLEFONTAINE CEMETERY









DIRECTIONS TO CEMETERY

From I-70, take Exit 245B - West Florissant Avenue. Proceed northwest on West Florissant for 0.7 miles to the cemetery's main entrance. It is on the right, just after Shreve and before Kingshighway.

Hours

Visiting Hours: 8 - 5 daily. Office open for inquiries daily until 4:30. Business Hours: 8 - 4:30 Monday through Friday or by appointment.

CONTACT INFORMATION

Bellefontaine has customer relations staff at the cemetery and at our office in Clayton. We are happy to meet at either location, or your home if preferred, for consultation and planning.

CEMETERY:

4947 West Florissant Avenue St. Louis, MO 63115 p: 314.381.0750

CLAYTON OFFICE:

8000 Maryland Avenue - #240 St. Louis, MO 63105 p: 314.727.3131



BELLEFONTAINE CEMETERY







Just as you would want to be sure that the issuer of a life insurance policy would be there to make payment, or that the manufacturer of your car can stand behind its warranty, you want to be sure that the cemetery you select will be there for the long term, and will take proper care of its grounds. We recommend you ask the following questions as you consider this important decision:

1 WHO OWNS AND OPERATES THE CEMETERY?

Cemeteries may be family-owned, part of a for-profit chain, church-owned, or a nonprofit. It is important to be comfortable with the owner, the mission, and the way the property is operated and cared for. Bellefontaine is a nonprofit whose mission is to preserve and protect the cemetery, its history, and its landscape.

2 DOES THE CEMETERY HAVE AN ENDOWMENT? IF SO, HOW LARGE IS IT? IS THERE AN ANNUAL AUDIT OR ANNUAL REPORT THAT I CAN EXAMINE? WHO MAKES ENDOWMENT SPENDING DECISIONS?

Cemeteries incur significant expenses over time for continuous upkeep and repairs. When the cemetery reaches capacity, the endowment becomes its sole source of funds. Similar to a large park with many roads and monuments, basic upkeep for a cemetery can run into hundreds of thousands or millions of dollars annually. If a cemetery does not have a sizable endowment, be sure to ask how it plans to care for the cemetery in perpetuity.

A cemetery may maintain two types of endowments. First, cemeteries can choose to be "Endowed Care" (also called "Perpetual Care") cemeteries. This means they have agreed to set aside a minimum amount of the purchase price (15% of graves and 10% of niche and mausoleum prices, for example) to be used for care of the cemetery. These funds go into a trust whose uses are regulated and periodically audited by the state.

Less than 10% of all Missouri cemeteries are "Endowed Care." Secondly, whether or not they are "Endowed Care," cemeteries may choose to maintain an independent endowment that will support the cemetery. Bellefontaine does both.

3 WHAT AM I "BUYING?"

You don't actually own the lot, crypt, or niche. Instead, think of a perpetual lease with rights of use – the common term is "right of interment or inurnment." This should be spelled out in the purchase contract. What you do own is any marker or monument you purchase and place on a lot.

WHAT ARE THE CEMETERY'S AND MY OBLIGATIONS FOR MAINTENANCE?

Unless a cemetery has elected to become an "Endowed" or "Perpetual Care" cemetery, or makes commitments within its sales contracts, it has no obligation to take care of the grounds. In general, "Endowed" or "Perpetual Care" refers to basic care, such as keeping the grass mowed and roads cleared. It does not cover monument cleaning or repair, or grave landscaping. The pristine maintenance of the cemetery grounds, gardens, and buildings, in perpetuity, depends on the cemetery's mission and its endowment.

You do not have any obligations, per se. However, because you own the marker or monument, if you wish to have it periodically cleaned or repaired, it will be at your expense. Some cemeteries offer "special" or "enhanced" care contracts, which may provide for regular cleaning or special landscaping. Bellefontaine offers these services and encourages families to plan for future care.

5 WHAT KIND OF RECORD-KEEPING SYSTEM DOES THE CEMETERY MAINTAIN?

With many thousands of interments, the ability to keep meticulous records over many decades is very important. Select cemeteries have sophisticated software systems that may also allow for digital storage of photos and family records. Bellefontaine has these capabilities.







A SHORT GUIDE TO COSTS

This chart lists the key costs associated with the death of a loved one. Not all of the categories below will apply to every individual circumstance nor is this a complete list. However, it does contain estimates and cost ranges for the major items.

Often, the choices of family and friends depend on personal preferences, faith, and financial resources. Knowing what is most important to the family or the deceased will help you prioritize and make individual decisions easier.

Bellefontaine recommends asking all service providers including funeral homes, crematories, and cemeteries for a complete list of their services and charges.

Burial and Cremation Options

	From	То	Yours
Transport & Services			
Transport to Funeral Home	\$ 300	\$ 500	
Embalming (if any)	725	1,200	
Cremation	895	2,400	
Funeral Home Visitation, Greenery*	1,500	5,000	
Transport, Funeral Home to Cemetery	300	500	
Cemetery			
Purchase of Grave for Casket or Cremains**	500	10,000	
Purchase of Cremains Niche	2,000	10,000	
Purchase of Mausoleum Crypt	3,500	20,000	
Interment Fee (Cremains and Casket)	500	1,100	

		From	То	Yours
N	Iemorials, Urns, Caskets, etc.			
	Caskets (typically Funeral Home)	\$ 995	\$15,000	
	Casket Vaults (typically Funeral Home)	500	19,000	
	Urns (Cemetery or Funeral Home)	300	5,000	
	Urn Vaults (Cemetery or Funeral Home)	200	2,000	
	Monuments (Cemetery or Monument Dealer)			
	Small, Flush to Medium Raised	1,200	8,500	
	Large Upright to Obelisk, Other	8,500	100,000+	

Total

At Bellefontaine, the staff tries to make this process as simple, easy, and comfortable as possible. Minimizing the need to coordinate with many parties, Bellefontaine designs and sells monuments and markers, offers floral services, and provides the chapel for services.

^{*}Does not include estimates for items such as flowers and services at private churches.

^{**}Some cemeteries will sell cremation graves that are approximately half size.



GRAVES & LOTS

Graves and lots in Bellefontaine Cemetery can accommodate traditional burial, cremation burial and green burial options. Please note certain sections of the cemetery, particularly Prospect Heights and Walnut Hill, require minimum lot sizes. To preserve the beauty and character of the landscape and memorialization aesthetic, Bellefontaine must approve all monument size, material and design. For more specific pricing, please visit our website or contact our Customer Relations staff who will be happy to assist you.

For a map of these areas, please refer to page 15 of the Products and Services Guide

	Prices per grave as of 1/2014 (includes perpetual care).
Prospect Heights, Walnut Hill, Lakes at Wildwood Valley	\$2,000-5,000
Wildwood Valley Gardens	1,500–7,500
Historic Center	750–3,000
Riverside and Redbud Valley	550-1,000

Purchase of larger family lots (eight to 48 graves) may be eligible for 15% price reduction.

Purchase of second interment right (double-depth grave): \$400

CREMATION NICHES

Hotchkiss Chapel Columbarium Wood front: Tiers A, B and C (bottom three rows) \$3,500 Tiers D, E and F (top three rows) 4,000 Glass front: On any Tier, additional 500 Lakeside Plaza Columbarium, all niches 4,000 Second Right of Inurnment, all niches 1,200

INTERMENT & INURNMENT SERVICE CHARGES

	Monday to Friday 9:30am – 3:30pm	Saturday 9:30am – Noon	Sundays & Holidays 9:30am – Noon
Adult	\$1,200	\$1,800	\$2,400
Child	800	1,200	1,400
Infant	0	1,000	1,200
Cremains, Inter	rred** 700	1,100	1,400
Disinterment	1,600		

All of the above pricing includes the use of a large tent erected graveside. Charges will be reduced by \$200 if a tent is not desired. For an indoor service, Bellefontaine encourages families to use our Hotchkiss Chapel free of charge.

Prices subject to change; visit www.bellefontainecemetery.org or inquire at our office for current rates. **Ground interment.

Opening Sizes: Adult: over 5'; Child: 3'6"; Infant: under the age of 2

BELLEFONTAINE DONATIONS FOR PUBLIC SERVANTS & INFANTS

Public Servants

Bellefontaine offers free graves and interment services for public servants killed in the line of duty.

Garden of Angels for Infants

Families who suffer the loss of an infant may receive a free grave and marker in our Garden of Angels courtesy of the Friends of Bellefontaine Cemetery. Monday-Friday 9:30–3:30 burial services are free of charge.

OTHER

Overtime

Funerals entering the cemetery after 12:00pm on Saturday will be subject to a \$100 per half-hour surcharge.

Funerals entering the cemetery after 12:00pm on Sundays & Holidays will be subject to a \$150 per half-hour surcharge.

Extra-Depth Interment: \$200 Extra Tent: \$200

Insufficient Perpetual Care: \$200

Recording Fee

There will be a \$60 fee per decedent to add information to a family lot file. This fee covers cenotaphs and memorial markers for people not interred at the cemetery, but whose records would be kept at the cemetery. This fee is also charged for a second cremation in the same grave being interred at the same time.